



| FOR SALE                             |                                |  |   |
|--------------------------------------|--------------------------------|--|---|
| LOCATION                             | SIZE                           | PRICE  | NOTES   |
| Riverside<br>Paso Robles             | 28,314 SF                      | <b>PRICE REDUCED</b><br><b>\$289,000</b><br><del>\$297,000</del>           | The available lot fronts the Riverside Drive cul-de-sac and has some Hwy 101 exposure. It is relatively level and has been improved with curb and sidewalk.   |
| 1051 Farm House<br>San Luis Obispo   | 1.01 AC                        | \$1,100,000  | The available lot is the 2nd lot from Broad Street/Hwy 227 and has some exposure to Broad Street. It is relatively level and comes with utility connections, sidewalk and driveway approach. Join the growing number of companies locating to the East Airport Tract (across from SLO Airport); Rosetta, SRAM, PG&E, Cloud Inc, Arsenal Equipment, Family Care Network, Ewing, Arroyo Engineering, and PG&E, SMART 72.  |
| 184 Casa<br>San Luis Obispo          | 2350 SF                        | \$1,095,000  | A well-maintained medical office across from Sierra Vista Hospital. Five exam rooms, large lobby with vaulted ceilings, nurses station, large doctor's office, and two restrooms.   |
| East Airport Lot<br>San Luis Obispo  | #10: 0.96 AC                   | \$895,000  | <b>SOLD</b>   |
| 84 Santa Rosa<br>San Luis Obispo     | 4000 SF                        | \$1,775,000  | <b>SOLD</b>   |
| 1136 E. Grand<br>Arroyo Grande       | 40,127 SF                      | \$995,000  | <b>SOLD</b>   |
| 205 Higuera<br>San Luis Obispo       | 5438 SF                        | \$1,775,000  | <b>SOLD</b>   |
| Wisteria Lane - LOT 3<br>Paso Robles | 2.49 AC                        | \$899,000  | <b>SOLD</b>   |
| 764 Santa Rosa<br>San Luis Obispo    | 1362 SF                        | \$695,000  | <b>SOLD</b>   |
| East Airport Lot<br>San Luis Obispo  | #18: 1.32 AC                   | \$749,000  | <b>SOLD</b>   |
| FOR LEASE - RETAIL                   |                                |  |   |
| LOCATION                             | SIZE                           | PRICE  | NOTES   |
| 1025 Farmhouse<br>San Luis Obispo    | 2442 SF                        | \$2.35/SF, NNN<br>(includes a \$50/SF Imp Allowance)                       | Ground floor suite in a stunning, landmark building with great frontage on Broad St./HWY 227. The building will be available for occupancy in late 2017. NOW LEASING!   |
| Foothill Plaza<br>San Luis Obispo    | #775A: 650 SF<br>#773B: 1800SF | \$3.50/SF, NNN<br>\$2.95/SF, NNN   | <b>Foothill Plaza</b> is in the process of a complete renovation that will further position this location as the prominent shopping center on the north end of San Luis Obispo, including close proximity of Cal Poly Sate University with over 20K students & faculty. Highway 1 & 101 provide convenient access to all of San Luis Obispo. <b>Suite 775A</b> was previously Cost-U-Less. <b>Suite 773B</b> was previously a bakery. <b>LEASED: 1015 SF, 2795 SF, 19074 SF</b> |
| 2240 Emily<br>San Luis Obispo        | NEW #140: 1350 SF              | \$1.95/SF, Gross   | Large open showroom/work area, two private offices, kitchenette, rear storage area, front and rear storefronts.   |
| 857 Higuera<br>San Luis Obispo       | NEW 2330 SF                    | \$4.45/SF, Mod Gross   | Prime restaurant with Higuera Street patio in the heart of Downtown San Luis Obispo. Sublease does not include FF&E.  |
| 3211 Broad<br>San Luis Obispo        | NEW #105: 1300 SF              | \$1.50/SF, Gross   | The <b>Crossroads Center</b> is a unique mixed-use development with office, residence, retail, and restaurant spaces. <b>LEASED: #109</b>   |
| 75 Higuera<br>San Luis Obispo        | NEW #100: 1326 SF              | \$1.65/SF, Gross   | The <b>Pacific Coast Center</b> has available suites in a centrally located commercial center at the intersection of Madonna Road & S. Higuera Street. <b>LEASED: 914 SF, 1223 SF, 2601 SF, and 5020 SF</b>   |
| 691 Higuera<br>San Luis Obispo       | 2775 SF                        | <b>PRICE REDUCED</b><br><b>\$2.65/SF, NNN</b><br><del>\$2.75/SF, NNN</del> | Prime real estate in the heart of San Luis Obispo's Downtown retail core. This space has high ceilings and large display windows with excellent exposure to Higuera Street. The space was previously occupied by retail and restaurant.   |

| 3285 S. Higuera<br>San Luis Obispo                  | 5000 SF  | \$1.25/SF, NNN   | <b>LEASED</b>  |
|---|--|--|--|
| 750 Francis<br>San Luis Obispo                      | 4400 SF  | \$6500/Month,<br>Gross   | <b>LEASED</b>  |
| 3000 Broad<br>San Luis Obispo                       | #107: 1167 SF  | \$1.60/SF, NNN   | <b>LEASED</b>  |
| 1185 Monterey<br>San Luis Obispo                    | 3250 SF  | \$4500/Month,<br>NNN   | <b>LEASED</b>  |
| FOR LEASE - OFFICE                                  |  |  |  |
| LOCATION  | SIZE   | PRICE  | NOTES  |
| <b>1025 Farmhouse</b><br>San Luis Obispo <b>NEW</b> | 2442 SF  | \$2.35/SF, NNN<br>(includes a \$50/SF Imp Allowance)                             | Ground floor suite in a stunning, landmark building with great frontage on Broad St./HWY 227. The building will be available for occupancy in late 2017. NOW LEASING!  |
| <b>892 Aerovista</b><br>San Luis Obispo <b>NEW</b>  | 2,975-25,828 SF  | *\$2.25/SF, NNN<br>Tenant Improvement Allowance: \$25/SF                         | Brand New Building. Class A Office. This is the ideal commercial space right on the corner of Broad St. (HWY 227) and Aerovista, with visible signage and company identification opportunities, and it's just a quick walk to the airport. The flexible interior space planning will be based on tenants needs. The building offers beautifully landscaped outdoor spaces and patios perfect for employees who enjoy working in the fresh air. With rolling hills on all sides and vineyards nearby, this space offers spectacular views. *Price and improvement allowance are based upon current interest rates/market conditions and are subject to change.  |
| <b>2240 Emily</b><br>San Luis Obispo <b>NEW</b>     | #140: 1350 SF  | \$1.95/SF, Gross   | Large open showroom/work area, two private offices, kitchenette, rear storage area, front and rear storefronts.  |
| <b>3211 Broad</b><br>San Luis Obispo <b>NEW</b>     | #105: 1300 SF<br>#201: 1223 SF   | \$1.50/SF, Gross   | The <b>Crossroads Center</b> is a unique mixed-use development with office, residence, retail, and restaurant spaces. <b>LEASED: #109</b>  |
| <b>3474 Empresa</b><br>San Luis Obispo <b>NEW</b>   | #110: 1790 SF  | \$1.25/SF, NNN   | Large warehouse with roll-up door in rear. Storefront with reception area and a private office. There is a second office in the warehouse area. All offices have HVAC. Reception area has stained concrete floors, high ceilings, and lots of natural light.   |
| <b>1035 Peach</b><br>San Luis Obispo <b>NEW</b>     | #201: 1223 SF<br><br>#202: 1467 SF<br><br>#201 & #202:<br>2690 SF<br><br>#302: 1160 SF | \$1.65/SF, NNN<br><br>\$1.65/SF, NNN<br><br>\$1.65/SF, NNN<br><br>\$1.65/SF, NNN | Second floor, elevator served, suite. The building is located near downtown and the County & City Government Centers and has ample onsite parking. The suite has terrific views of Cerro San Luis Mountain and has been improved to accommodate most professional uses.<br>Second floor, elevator served, suite. The building is located near downtown and the County & City Government Centers and has ample onsite parking. The suite has terrific views of Cerro San Luis Mountain and has been improved to accommodate most professional uses.<br>These second floor, elevator served, suites can be leased separately or combined into one suite. The building is located near downtown and the County & City Government Centers and has ample onsite parking. Both suites have terrific views of Cerro San Luis Mountain and have been improved to accommodate most professional uses.<br>This third floor, elevator served, suite has a great floor plan. The building is located near downtown and the County & City Government Centers and has ample onsite parking. The suite has terrific views of Cerro San Luis Mountain and has been improved to accommodate most professional uses. |
| <b>1411 Marsh</b><br>San Luis Obispo <b>NEW</b>     | #108: 936 SF   | \$1.50/SF, NNN   | The Marsh Street Pavilions is a multi-tenant, elevator served, office building with subterranean parking. The suite has an efficient layout with five private offices and a reception area. Parking: Covered, Underground and Assigned   |
| <b>75 Higuera</b><br>San Luis Obispo <b>NEW</b>     | #100: 1326 SF<br>#240: 4316 SF   | \$1.65/SF, Gross<br>\$1.55/SF, Gross   | The <b>Pacific Coast Center</b> has available suites in a centrally located commercial center at the intersection of Madonna Road & S. Higuera Street. <b>Suite 240</b> is a second floor space with seven private offices, a conference room, server room, two restrooms, kitchenette, and open space. <b>LEASED: 914 SF, 1223 SF, 2601 SF, and 5020 SF</b>   |

| <b>712 Fiero</b><br>San Luis Obispo       | <b>NEW</b> | #29: 2200 SF                   | \$1.40/SF, Gross   | This commercial condominium has been fully improved as offices; including three private offices, two handicap restrooms, a reception area, supply room, large conference room, hallway with lockable storage cabinets, kitchen/break room, and three parking spaces.  |
|---|------------|--------------------------------|--|---|
| <b>3000 Broad</b><br>San Luis Obispo      | <b>NEW</b> | #102: 1200 SF<br>#211: 1360 SF | \$1.45/SF, NNN<br>\$1.15/SF, NNN                         | <b>Brickyard Center:</b> Great space on Broad Street, near Staples, with excellent parking. <b>Suite 102</b> has open office/reception area, 3 private offices, kitchen area, IT/storage room, and handicap restroom. Available May 1. <b>Suite 211</b> was just renovated (new carpet & paint). Ideal for high employee tenant.  |
| <b>184 Casa</b><br>San Luis Obispo        | <b>NEW</b> | 2350 SF                        | \$2.15/SF, NNN   | A well-maintained medical office across from Sierra Vista Hospital. Five exam rooms, large lobby with vaulted ceilings, nurses station, large doctor's office, and two restrooms.   |
| <b>3427 Miguelito</b><br>San Luis Obispo  |            | 948 SF                         | \$1375/Month   | <b>LEASED</b>   |
| <b>3599 Sueldo</b><br>San Luis Obispo     |            | 1574 SF                        | \$1.35/SF, NNN   | <b>LEASED</b>   |
| <b>733 Marsh</b><br>San Luis Obispo       |            | #Basement:<br>3557 SF          | \$0.70/SF, NNN   | <b>LEASED</b>   |
| <b>3480 S. Higuera</b><br>San Luis Obispo |            | #100: 2017 SF                  | \$1.50/SF, Gross   | <b>LEASED</b>   |
| FOR LEASE - MEDICAL OFFICE                |            |                                |  |   |
| LOCATION                                  |            | SIZE                           | PRICE  | NOTES   |
| <b>892 Aerovista</b><br>San Luis Obispo   | <b>NEW</b> | 2,975-25,828 SF                | *\$2.25/SF, NNN<br>Tenant Improvement Allowance: \$25/SF | Brand New Building. Class A Office. This is the ideal commercial space right on the corner of Broad St. (HWY 227) and Aerovista, with visible signage and company identification opportunities, and it's just a quick walk to the airport. The flexible interior space planning will be based on tenants needs. The building offers beautifully landscaped outdoor spaces and patios perfect for employees who enjoy working in the fresh air. With rolling hills on all sides and vineyards nearby, this space offers spectacular views. *Price and improvement allowance are based upon current interest rates/market conditions and are subject to change. |
| <b>184 Casa</b><br>San Luis Obispo        | <b>NEW</b> | 2350 SF                        | \$2.15/SF, NNN   | A well-maintained medical office across from Sierra Vista Hospital. Five exam rooms, large lobby with vaulted ceilings, nurses station, large doctor's office, and two restrooms.   |
| <b>1035 Peach</b><br>San Luis Obispo      |            | #303: 2000 SF                  | \$2.25/SF, NNN   | <b>LEASED</b>   |
| <b>1551 Bishop</b><br>San Luis Obispo     |            | #A2: 940 SF to<br>3261 SF      | \$1.95/SF, NNN   | <b>LEASED</b>   |
| FOR LEASE - INDUSTRIAL/WAREHOUSE          |            |                                |  |   |
| LOCATION                                  |            | SIZE                           | PRICE  | NOTES   |
| <b>4120 Horizon</b><br>San Luis Obispo    | <b>NEW</b> | #G: 1100 SF                    | \$1500/Month,<br>Gross                                   | Available for occupancy. Clean warehouse with roll-up door.   |
| <b>3474 Empresa</b><br>San Luis Obispo    | <b>NEW</b> | #110: 1790 SF                  | \$1.25/SF, NNN   | Large warehouse with roll-up door in rear. Storefront with reception area and a private office. There is a second office in the warehouse area. All offices have HVAC. Reception area has stained concrete floors, high ceilings, and lots of natural light.  |
| <b>1140 Kendall</b><br>San Luis Obispo    |            | 2993 SF<br>3532 SF<br>6525 SF  | \$1.15/SF, NNN   | Brand new flex industrial space across from the SLO Airport. Suites will be delivered with a small office space, a restroom, perimeter electrical, and overhead lighting. Join the growing number of companies locating to the East Airport Tract (across from SLO Airport); Rosetta, SRAM, PG&E, Cloud Inc, Arsenal Equipment, Family Care Network, Ewing, Arroyo Engineering, and SMART 72. <b>CALL FOR MORE DETAILS.</b>   |
| <b>3050 Broad</b><br>San Luis Obispo      |            | 8616 SF & '+/-<br>1200 SF      | \$9000/Month, NNN  | <b>LEASED</b>   |

**GROUND LEASE OR BUILD TO SUIT**

| LOCATION  | SIZE                   |  | NOTES  |
|---|------------------------|--|--|
| <p><b>892 Aerovista</b><br/>San Luis Obispo</p> <p align="center"><b>NEW</b></p>    | <p>2,975-25,828 SF</p> | <p>*\$2.25/SF, NNN<br/>Tenant Improvement<br/>Allowance: \$25/SF</p> | <p>Brand New Building. Class A Office. This is the ideal commercial space right on the corner of Broad St. (HWY 227) and Aerovista, with visible signage and company identification opportunities, and it's just a quick walk to the airport. The flexible interior space planning will be based on tenants needs. The building offers beautifully landscaped outdoor spaces and patios perfect for employees who enjoy working in the fresh air. With rolling hills on all sides and vineyards nearby, this space offers spectacular views. *Price and improvement allowance are based upon current interest rates/market conditions and are subject to change.</p> |
| <p><b>East Airport Lot</b><br/>San Luis Obispo</p> <p align="center"><b>NEW</b></p> | <p>#24: 1.02 AC</p>    | <p>TBD</p>   | <p>The available lot is a corner site with Broad Street/Hwy 227 visibility. Given the lot's County zoning and proximity to densely populated neighborhoods, the site could be improved as a drive-thru. It can be leased as a long term ground lease to accommodate your company's use. Join the growing number of companies locating to the East Airport Tract across from SLO Airport); Rosetta, SRAM, PG&amp;E, Cloud Inc, Arsenal Equipment, Family Care Network, Ewing, Arroyo Engineering, and SMART 72.</p>   |